



On-Site Everywhere

Flu Vaccine Clinic Information 2020 - 2021

Flu Shots for you a division of Midland Health

**Midland Health Testing Services, Inc.
11803 W North Ave
Milwaukee, WI 53226**



General Company Information

Midland Health Testing Services, Inc.
Flu Shots for You
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Midland Health has the experience, stability and knowledge your group will need to implement a professional on site flu clinic. We have technicians nationwide allowing us to address the unique needs of an organization with multiple locations across the United States.

Service and Account Team

We will assign an implementation manager for our clients who will coordinate each clinic location from Midland Health's home office in Brookfield, Wisconsin. We work with our clients throughout the process from planning and execution to audit. Clients are contacted by the implementation manager to identify the individual needs at each location and to establish the parameters for each vaccine clinic. Once an on-site coordinator is identified, we can begin scheduling staff based on the clinic requirements. Each location will be provided with clinic marketing and instructional materials. We will work directly with the on-site coordinator to customize the marketing campaign (if necessary), to provide support during the marketing campaign and an e-mail address to address employee questions. Four weeks before the event, participants can begin pre-registering to receive the vaccine. Midland Health offers online scheduling for your employees providing a smoother, more efficient process. The vaccine administrator is instructed to arrive 30 minutes prior to the clinic. Participants should arrive at their scheduled appointment time, however walk-ins are welcome. We will verify each person has completed the necessary consent or registration forms and have had the opportunity to read our privacy statement. The vaccine is administered and the participant will be provided with a Vaccine Information Statement (VIS) from the CDC. Shots can be administered at a rate of 2 every 5 minutes per nurse.

Audit Process

We will contact the on-site coordinator one week prior to the clinic to get final numbers and verify clinic location. The day prior Midland Health will re-confirm time and location. After the completion of the clinic, a survey will be sent to the on-site coordinator, which must be completed within 3 days. Midland Health pays staff based on customer satisfaction.

Participation

At Midland Health, we believe education and communication are two of the most important factors to encourage participation. Midland Health will provide clients with vaccine marketing materials to help promote and encourage participation. Some materials include:

- Posters and flyers
- Information for electronic distribution (such as "save the date" and other reminders)
- Statistical information regarding flu prevention and staying healthy
- Information addressing myths relating to the flu and the flu vaccine

Performance Guarantees

Midland Health expects our vaccine administrators to arrive on time, be knowledgeable, dress professionally and treat your employees with respect. If we receive feedback that the vaccine administrator is late, we will deduct 20% from their pay. If other issues arise involving the nurse, the incident should be brought to the attention of our administration staff and further discounts may be applied.

Vaccine Administrators

Midland Health contracts directly with registered nurses (RN) or nurse practitioners (NP), who are CPR certified and licensed in the state where the vaccine is administered. Midland Health provides all nurses with a company vaccine administration protocol and over the phone consulting to assure our customers receive the highest quality service.

Marketing and Communication

Midland Health will work with each client to promote participation through the use of posters, electronic communications and information for the human resources department to include in their communications. Attached are some sample communications for your review.

Midland Health - Flu Shots for You Quadrivalent- Flu Shot Fee Scheduled	
Locations with 25 – 50 shots	\$34 (Quad)* Our minimum clinic size is 25. A \$75 per hour nursing fee (1.5 hours min = \$112.50) will also apply plus applicable tolls and mileage.
Locations with 51-99 shots per event	\$33 (Quad)
Locations with 100 – 199 shots per event	\$32 (Quad)
Locations with 200 – 499 shots per event	\$31 (Quad)
Locations with 500 or more shots per event	Call for quote.
Flu Shot Vouchers	\$39 per voucher only if used. Voucher must be used by December 31 st in year issued.
* Nursing Administration	*This price also includes mileage of 40 miles RT. Excess mileage will be billed at 57 cents per mile. Parking and tolls will be passed through to client.
On-Line Scheduling	Included
Clinic	An event of specific duration and number of shots provided continuously. Multiple shifts and locations are calculated as separate clinic. Clinics are not cumulative. (If you have 300 people at a location on three shifts and each shift has 100 people you will be charged the 100 person clinic charge of \$32 per shot rate)
Payment	Staff will not be responsible for collecting fees. All fees will be agreed upon at the time of the signing of the contract and customer will be responsible for 90% of number of shots ordered. A 50% deposit will be required at that time. Payment will be due within 30 days of the completed event.
Late Payment	Payments not received within thirty (30) days from the applicable invoice date will accumulate interest, until paid, at the percentage rate of one and one-half (1.5%) per month on the unpaid balance equal to an annual percentage rate of (18%), or the maximum rate permitted by applicable law whichever is less.
Collection	Client further agree to be responsible for all costs and fees (including reasonable attorney's fees) incurred by us in attempting to collect any invoice balance not paid when due, regardless of whether such costs and fees are incurred prior to or during litigation.
Final Numbers	Final numbers must be E-mailed or faxed to Midland 14 days prior to the event.
Method of Payment	Midland prefers payment by direct deposit or company check.